

Message Text

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COM/BIC/OED/MEPD/LENGLESON

COM/BIC/OED/MEPD/JMSANDS

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COM/BIC/OIM/DJOHNSON (INFO COPY)

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R 092024Z MAY 75

FM SECSTATE WASHDC

TO AMCONSUL ZAGREB

INFO AMEMBASSY BELGRADE

UNCLAS STATE 108768

E.O. 11652: N/A

TAGS: BEXP, YO

SUBJECT: MAJOR PROJECT: PIK VINKOVCI

REF: ZAGREB 0349

1. MEPD PASSED REFTEL INFO TO STANDARD BRANDS. STANDARD BRANDS REQUESTED CONSULATE'S ASSISTANCE IN ANSWERING FOLLOWING QUESTIONS RELATIVE TO PROJECT:

--- (A) WOULD PIK VINKOVCI PREFER TO MEET STANDARD BRANDS WITHOUT DDS-KROYER BEING PRESENT? (ASKED QUESTION BECAUSE OF PARA 4 REFTEL COMMENT THAT AMERICAN GOODS AND SERVICES ARE PREFERRED.)

--- (B) WHAT IS THE ANNUAL VOLUME (METRIC TONS) OF ISOMERIZED SYRUP THEY WISH TO PRODUCE? (HAVE INFO ON CORN PRODUCTION ALREADY BUT NEED TO KNOW HOW MUCH WILL ACTUALLY BECOME SYRUP.)

--- (C) IF STANDARD BRANDS WERE TO MEET WITH PIK VINKOVCI IN VIENNA, SHOULD STANDARD BRANDS BE PREPARED TO
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--- NEGOTIATE IN GERMAN OR WOULD PIK VINKOVCI NEGOTIATE

--- IN ENGLISH.

YOUR ASSISTANCE IN ANSWERING THESE QUESTIONS MOST
APPRECIATED. KISSINGER

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NNN

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